



THE BANK OF NEW YORK MELLON

Company: Dreyfus- Subsidiary of Bank of New York Mellon

Ref #:75054

Location: Based at Home

Central Wholesaler

This position deals with Wholesale Dreyfus funds, annuities and qualified plans. This position exists to increase assets in Dreyfus Funds by soliciting Banks, Brokers/Dealers, Financial Planners as well as the Dreyfus retail phone center and DFC's in order to promote these funds to their clients and prospects.

College degree preferred. 5 years wholesale or financial services sales required. NASD Series 6 and 63 licenses required. Must obtain Series 7 license within 90 days of hire. Excellent telemarketing and communication skills and the ability to organize and manage large and diverse selling territories. Strong knowledge of variable annuities, mutual funds, insurance and securities markets in general is essential. Extensive travel required.

The Dreyfus Corporation, established in 1951 and headquartered in New York City, is one of the nation's leading asset management and distribution companies, currently managing more than \$260 billion in mutual funds and separately managed accounts. Dreyfus is part of BNY Mellon Asset Management, a leading global provider of investment management products and services that offers a broad range of equity, fixed-income, hedge and liquidity management products through individual asset management companies and multiple distribution channels.

We offer immediate benefits and an attractive compensation package.

If you are interested in expressing an interest in this position, please visit **www.bnymellon.com** and click on **the link Positions posted under the former Mellon Financial Corporation. Please enter the specific job reference number 74977** when completing the online resume form. Please indicate salary requirements when submitting your resume. Relocation for this position is not being considered at this time. Strongly prefer candidate who resides and wholesales in W. Michigan.